

# RUNWAY

## AUSTRALIAN EXPERIMENTAL ART

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### **Development & Partnerships (Sydney Based)**

The Development/ Partnerships Manager will work with Fundraising Manager, social media, events and workshops/ education to develop partnerships that are relevant to Runway. This role is suited to outgoing and driven people who are based in Sydney and can be available for face-to-face meeting and planning, including working with Runway volunteers.

### **Responsibilities:**

- + Assist current lead on developing alternative income streams in addition to the state funding that Runway receives from Create NSW.
- + Work on strengthening sponsorship and potential partnerships with other like-minded organisations.
- + Assist with Runway strategic planning and ensure the fundraising program sits within the overall ethos of the organisation.
- + Pursue partnerships with appropriate orgs and initiatives.

### **Desirables:**

- + A background in fundraising for small NFP arts organisations
- + Networking skills
- + Great communication/administrative skills
- + Project management skills
- + Enthusiastic about the arts and arts writing

Email Talia at [talia@runway.org.au](mailto:talia@runway.org.au) for more information or if you have any questions.