



Development/ Partnerships Manager (Sydney based)

The Development/ Partnerships manager will work with Fundraising Manager, social media, events and workshops/ education to develop partnerships that are relevant to Runway .

This role is suited to outgoing and driven people who are based in Sydney and can be available for face to face meeting and planning, including working with Runway volunteers.

Responsibilities:

- + Lead on developing alternative income streams in addition to the state funding that Runway receives from Create NSW.
- + Create a realistic fundraising strategy with the goal of launching two events in 2018 as pilot programs that could continue into years to come.
- + Work on strengthening sponsorship and potential partnerships with other like-minded organisations.
- + Assist with Runway strategic planning and ensure the fundraising program sits within the overall ethos of the organisation.

Desirables:

- + A background in fundraising for small NFP arts organisations
- + Networking skills
- + Great communication/administrative skills
- + Project management skills

Email Sian at sian@runway.org.au for more information/ a chat!